

BIOGRAPHIES

MID-LENGTH BIO

Bob “Sully” Sullivan is internationally recognized as a foremost expert in negotiation and deal-making. He delivers inspiring and actionable keynotes on negotiation, leadership, and achievement to growth-orientated organizations around the world. Sully is....

- One of the top experts in negotiation and negotiating better results, both personally and professionally
- A nationally renowned, Emmy®-nominated television and radio personality whose programs reach over 100 million homes each day in 175 countries.
- An executive producer and television studio owner, developing and producing over 25 hours of live television and radio every week.
- A well-regarded venture capitalist. He has driven over \$500 million of early-stage venture funding and has guided 100 public firms through their capital and M&A negotiations
- A dynamic keynote speaker on negotiation, sharing his proven system for negotiating better outcomes in all areas of business and life.
- A larger-than-life presence that not only lights up the room, but drives lasting change and results

For more information, please visit SullySpeaks.com

FULL BIO

Bob “Sully” Sullivan is internationally recognized as a foremost expert in negotiation and deal-making. His proven system of negotiation has been used by hundreds of corporations and thousands of leaders, creating over \$1 billion of economic impact. Realizing that “You Are What You Negotiate”, Sully is on a mission to help elevate the negotiation skills of others to help them seize their full potential.

Sully is also an Emmy®-nominated television and radio personality whose programs reach over 100 million homes in 175 countries each day. An executive producer and television studio owner, Sully develops and produces over 25 hours of live television and radio every week.

In addition to his work in the broadcast industry, Sully is a well-regarded venture capitalist. He has driven over \$500 million of early-stage venture

funding and has guided 100 public firms through their capital and M&A negotiations.

With a passion for both the science and the art of negotiation, Sully travels the world coaching leaders on how they can apply his trademark brand of negotiation to their businesses. As an electrifying negotiation keynote speaker, Sully shares his systematic approach of deal-making and negotiation, which drive immediate and lasting results.

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SPEECH INTRODUCTION

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Negotiation expert. Emmy-nominated broadcaster. Venture capitalist and deal-maker. Ladies and gentlemen... **Sully!**